



Agenda

December 11, 2023; 11:00 AM – 2:45 PM

Zoom link: <https://www.zoomgov.com/j/1619524165>; Meeting ID: 161 952 4165

Objectives:

- Understand the potential development of secondary markets for used trucks and implications for affordability and availability
- Understand emerging business models for Zero-Emission trucks, including trucking-as-a-service, leasing, and sponsorship models
- Discuss how different business models and secondary market development should fit into a roadmap for transitioning to zero-emission drayage in the Puget Sound region
- Hear quick updates on key policy development and the upcoming legislative session

11:00 – 11:15 AM	<p>Welcome and Meeting Overview</p> <ul style="list-style-type: none"> • Welcome and overview of agenda • Proposed sub-group process going forward • Quick ice breaker
11:15 AM – 12:00 PM	<p>Secondary Markets for Used Zero-Emission Trucks</p> <ul style="list-style-type: none"> • Presentation: Erik Neandross, GNA • Q&A and Discussion
12:00 – 1:15 PM	<p>Business Models for Zero-Emission Trucks: Panel</p> <ul style="list-style-type: none"> • Moderated panel discussion <ul style="list-style-type: none"> ○ Moderator: Patrick Couch, GNA ○ Panelists: <ul style="list-style-type: none"> ▪ Matt LeDucq, Forum Mobility (Trucking-as-a-service) ▪ Nick Raspanti, ZEEM (Trucking-as-a-service) ▪ Todd Berger, PacLease (OEM Leasing) ▪ Steve Moelk, IKEA (Sponsorship model) ▪ Paul Rosa, Penske (Leasing) • Q&A
1:15 – 1:30 PM	<p>Break</p>
1:30 – 2:15 PM	<p>Breakout Sessions</p> <ul style="list-style-type: none"> • Discussion <ul style="list-style-type: none"> ○ How do you see these business models (including secondary markets) contributing to the transition to ZEV drayage at NW ports? ○ What will be needed to make these models most successful? ○ What are concerns or unintended consequences? • Quick report-outs

2:15 – 2:30 PM	Quick Updates <ul style="list-style-type: none">• Legislative session preview
2:30 – 2:40 PM	Public Comment
2:40 – 2:45 PM	Wrap Up and Adjourn <ul style="list-style-type: none">• Follow-up with Subgroup• Next meeting